



AIRBASE
CARPET & TILE MART
FLOORING SUPERCENTERS



Please refer to this packet for the special benefits you will receive as a member in good standing beginning with automatic Gold Account status, and additional EXCLUSIVE pricing and benefits in Carpet, Hardwood, Laminate, Tile, Stone, Vinyl and Luxury Vinyl.

We thank you for choosing to participate in our special purchasing program for DELREIA members and affiliates. These products offer not only a unique buying opportunity, but are perfectly suited for investors, equipping you to make the best product selections for your project, and your budget.

Thank you for the partnership,

A handwritten signature in black ink, consisting of several loops and a long horizontal stroke extending to the right.

Michael Longwill
President
Airbase Carpet & Tile Mart

MEMBERSHIP BENEFITS

As a current member in good standing of the Airbase Carpet & Tile Mart / DELREIA partnership, dues-paying members of DELREIA, GWHP and NLA are automatically entitled to enjoy all the benefits of our Gold Contractor Accounts. This account is normally granted to commercial applicants if there is a history of \$15,000 or more in business per year with Airbase Carpet & Tile Mart. The Store Manager would then have to approve and forward to corporate for the move to Gold status. Your paid membership to DELREIA and related organizations automatically grants you Gold Level benefits!

GOLD LEVEL

- **10% off** of in-stock products (restrictions apply - excludes doorbusters, loss leaders, clearance, liquidation items)
- **10% off** special order purchases
- **Exclusive** pricing on specially selected items (see list)
- **Special GOLD LEVEL** bulk pricing for sundry items – thinset & grout, backer-board, carpet padding, tack strip, staples and metal transitions
- **Special Airbase Commercial Financing:** net 30 days through Blue Tarp Contractor Financing on approved credit
- **Rewards Program** – Receive 1.5 points for every \$1.00 you spend through Blue Tarp at Airbase. You choose your reward – travel, exclusive access tickets to sporting events and concerts, or gifts for you or your employees (on approved credit)
- **No re-stocking fees** on unopened box stock items within 30 days. Reduced re-stocking fee on in-stock cut order roll goods
- **Discounted** Express Priority Installation and Binding services
- **Dedicated** Sales Consultants

**Ask about Platinum Member benefits*

AIRBASE CARPET & TILE MART • 302-328-1597

230 North DuPont Hwy., New Castle, DE 19720

**COMMERCIAL/RESIDENTIAL
FLOORING SPECIALIST**

Jerry Newcomb
302-757-6202 (direct)
jnewcomb@carpetmart.com

PRESIDENT

Michael Longwill, ext. 319

ASSISTANT STORE MANAGERS

Steve Milam, ext. 321
Mike Guyer, ext. 315

DOVER STORE MANAGER • Tom Sopkanich 302-678-0970

MILLSBORO STORE MANAGER • Steve Vance 302-297-0334



CARPET & TILE MART

FLOORING SUPERCENTERS



**BERBER • TEXTURE • ACTIVE AREA • FLECK FRIEZE • SAXONY
DESIGNER STYLES • PLUSH • EXTRA WIDE • OUTDOOR**

EXCLUSIVE CARPET SPECIALS for DELREIA • GWHP • NLA MEMBERS

	Everyday Low Price	Retail Sale Price	MEMBER PRICE	
SOLID TEXTURE Avenger	\$.99 SqFt	\$.79 SqFt	12% OFF!	\$.69 SqFt
TONAL FLECK Expect More	\$.99 SqFt	\$.79 SqFt	12% OFF!	\$.69 SqFt
X-WIDE TRACKLESS ASW 15ft Wide	\$1.19 SqFt	\$.95 SqFt	10% OFF!	\$.85 SqFt
TONAL BERBER Covina	\$1.24 SqFt	\$.99 SqFt	20% OFF!	\$.79 SqFt
X-WIDE COMMERCIAL LOOP 20oz Level Loop	\$.99 SqFt	\$.79 SqFt	12% OFF!	\$.69 SqFt
CARPET PAD - CarpetMate Industry standard 4lb with web	Reg. \$.29 SqFt		38% OFF!	\$.18 SqFt
CARPET PAD - CrushMaster Industry standard 6lb with Ultra Fresh anti-microbial, bacterial, mold, fungi and mildew treatments	Reg. \$.55 SqFt		61% OFF!	\$.21 SqFt
LABOR	Reg. \$.55 SqFt		33% OFF!	\$.40 SqFt
RIP UP	Reg. \$.17 SqFt		47% OFF!	\$.09 SqFt
REMOVE OLD CARPET & PAD	Reg. \$.17 SqFt		47% OFF!	\$.09 SqFt
BINDING SERVICES	Reg. \$1.50 LnFt		50% OFF!	\$.75 LnFt
CARPET SUPPLIES				30% OFF

**Prices subject to change, based on current market values as of 6/1/15.
These offers can not be combined with Promotional whole house labor packages,
member will receive the lowest total price available.*



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**FLOOR TILE • WALL TILE • PORCELAIN • CERAMIC • GRANITE
MARBLE • SLATE • TRAVERTINE • DECORATIVE BORDERS**

EXCLUSIVE TILE SPECIALS for DELREIA • GWHP • NLA MEMBERS

	Everyday Low Price	Retail Sale Price	MEMBER PRICE
CERAMIC TILE Tucson Bone 12"x12" Commercially rated for extreme durability.	\$1.29 SqFt	\$.69 SqFt	\$.62 SqFt <i>Loss leader - max discount</i>
PORCELAIN TILE Onyx 12"x12" Sand, Grey or Noce Commercially rated for extreme durability.	\$2.99 SqFt	\$1.99 SqFt	10% OFF! \$1.79 SqFt
CERAMIC WALL/FLOOR COMBO Marlin Sand, Toast, Noce 8"x12" Wall / 12"x12" Floor	\$1.85 SqFt	\$1.48 SqFt	13% OFF! \$1.29 SqFt
CERAMIC WALL/FLOOR COMBO Portonova Bone, Beige, Grey 8"x12" Wall / 12"x12" Floor	\$1.99 SqFt	\$1.59 SqFt	19% OFF! \$1.29 SqFt
BULK SPECIALS: MINIMUM 10 EA. REQUIRED			
FIBER ROCK BACKERBOARD 1/4" x 3' x 5'	Reg. \$10.99 Sheet		10% OFF! \$9.89 Sheet
MARBLE THRESHOLDS 4" x 36" x 3/4" & 9" Marble Shelves - 6 colors available	Reg. \$14.99 Ea.		20% OFF! \$12.00 Each
MULTI-PURPOSE THINSET Pro-Set Plus 703 Grey 50# Bag	Reg. \$19.99 Bag		30% OFF! \$14.00 Bag
ALL TILE TOOLS			50% OFF

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FLOORING SUPERCENTERS



**HARDWOOD • SOLID • LOCK & FOLD • ENGINEERED • EXOTIC
ECO-FRIENDLY • DOMESTIC • HAND SCRAPED • WIDE PLANKS**

EXCLUSIVE WOOD SPECIALS for DELREIA • GWHP • NLA MEMBERS

	Everyday Low Price	Retail Sale Price	MEMBER PRICE
 MOHAWK <small>HARDWOOD FLOORING</small> ENGINEERED LOCK N FOLD 3/8"x3-1/4" Unilin lock system. Natural, Golden, Saddle. Scotchgard treated.	\$3.99 SqFt	\$2.99 SqFt	\$2.79 SqFt
 Bruce. <small>hardwood floors</small> <small>from Armstrong</small> TIMBERLAND SOLID OAK STRIP 2-1/4" x 3/4" Aluminum oxide finish. Natural, & Gunstock colors. 5 year warranty.	\$3.99 SqFt	\$2.99 SqFt <i>Liquidation Price</i>	\$2.89 SqFt
 Shaw <small>Hardwoods</small> SOLID OAK STRIP 2-1/4" x 3/4" Scuff Resistant Natural, Butterscotch, Gunstock, Coffee Bean, Cherry, or Saddle color. 30 year warranty.	\$5.99 SqFt	\$3.95 SqFt	 \$3.55 SqFt
#1722-10 SELITAC UNDERLAYMENT			20% OFF
ALL MOLDINGS			10% OFF

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**LAMINATE • WOOD STYLES • TILE & STONE PATTERNS
HIGH GLOSS • DURABLE • EASY INSTALL • ATTACHED PAD**

EXCLUSIVE LAMINATE SPECIALS for DELREIA • GWHP • NLA MEMBERS

	<i>Everyday Low Price</i>	<i>Retail Sale Price</i>	MEMBER PRICE
 CEDAR CREEK 2-PLANK 7mm thick Light Oak 15 year warranty.	\$1.49 SqFt	\$.99 SqFt	 \$.69 SqFt <i>Loss leader - max discount</i>
 NATURAL VALUES II 7mm thick 3 colors available. 20 year wear warranty.	\$1.99 SqFt	\$1.39 SqFt	 \$1.25 SqFt
 RECLAIMED COLLECTION 8mm thick 2 colors available. 25 year wear warranty.	\$2.99 SqFt	\$1.79 SqFt	 \$1.61 SqFt
#1722-10 SELITAC UNDERLAYMENT			20% OFF
ALL MOLDINGS			10% OFF

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FLOORING SUPERCENTERS



VINYL • RESILIENT • LUXURY VINYL TILE • FIBERGLASS FELT BACK • WATER RESISTANT • DURABLE • REMNANTS

EXCLUSIVE VINYL SPECIALS for DELREIA • GWHP • NLA MEMBERS

	<i>Everyday Low Price</i>	<i>Retail Sale Price</i>	MEMBER PRICE
 Armstrong 55mm FIBERGLASS VINYL Choose from 4 patterns 7 year warranty.	\$.99 SqFt	\$.79 SqFt	 \$.69 SqFt
 Armstrong 150mm FIBERGLASS VINYL Choose from 4 patterns 15 year warranty.	\$ 2.49 SqFt	\$ 1.99 SqFt	 \$ 1.79 SqFt

EXCLUSIVE LUXURY VINYL SPECIALS for DELREIA • GWHP • NLA MEMBERS

	<i>Everyday Low Price</i>	<i>Retail Sale Price</i>	MEMBER PRICE
 Shaw SUMPTER PLUS GLUE DOWN 7"x48" Embossed Textured Plank Available in 3 colors 7 year finish warranty.	\$ 2.99 SqFt	\$.99 SqFt	 \$.88 SqFt
 Shaw AVIATOR CLICK FLOOR 6"x48" Embossed Texture Plank Available in 2 colors. 100% Waterproof	\$ 2.49 SqFt	\$ 1.99 SqFt	 \$ 1.79 SqFt
 Shaw FLOORTE WOOD/PLASTIC COMPOSITE Available in 3 colors 100% Waterproof 30yr residential / 7yr light commercial warranty	\$ 5.99 SqFt	\$ 3.59 SqFt	 \$ 2.99 SqFt

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